

Quality with tradition – and that for generations!

With our equipment, you always have a reason to cheer!



www.sportschaeper.de

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Ulrich Schäper

Cornelia Hesse

Dr. Josef Hesse



*Quality with tradition
– and that for generations!*

Dear Sir and Madam, dear sports fans,

For over 55 years we have been manufacturing high-quality sports equipment for ball and athletic sports. The quality and cost-benefit ratio have helped to raise the Schäper brand awareness and this not only confined within Germany and the German speaking areas.

From Australia all the way to Venezuela, our customers value our sports equipment – quality simply has tradition within Schäper and this not only since yesterday, but for over 55 years now!

Whether manufacturer or sportsman, whether in the market or on the sports ground, a fair comparison is the best foundation for a good and long-ranging decision. Challenge us, inform yourself about us and compare us and our products – you'll be surprised!

Ulrich Schäper

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History

History: During the national league game Borussia Mönchengladbach against Werder Bremen in April 1971, the center-forward Herbert Laumen fell into the Bremen goal net in the 88th minute and one of the wooden goalposts buckled and broke. **This was the beginning of goals made of aluminum.**

Mönchengladbach 1971: Broken goalpost in the 88th minute. Source: Horstmüller, Düsseldorf

Today Herbert Laumen acts as an ambassador for our company and informs our customer about the risks of tipping goals.

We were building sports equipment, whilst others were still playing with them!

Quality has tradition within the Schäper Sportgerätebau GmbH Company. For more than 55 years, innovative and high-qualitative sports equipment have been coming from Münster/Roxel, where on the 1st October 1960, Klemens Schäper, a master carpenter, lay the foundation of today's business at the age of 27.

Klemens Schäper, a trained Master Carpenter and hobby footballer, realized the weaknesses of the goals to date during a football game of his home football club. Word of his improvement ideas, such as a rotary crossbar, spread quickly and instead of windows, the production was converted to producing wooden football goals.

This proved successful and the number of produced and delivered goals raised. This was the perfect opportunity to enlarge

the product range. Wooden panels for the disciplines shot-put and long-jump were the first products for athletic sports, and these are still a considerate mainstay for the company. Due to the legendary collapsing of the goal in 1971, football goals are no longer produced with wood, but are made of aluminum. Although the series production has been moved into the foreground, Schäper has, to this day, continued to focus on the handicraft.



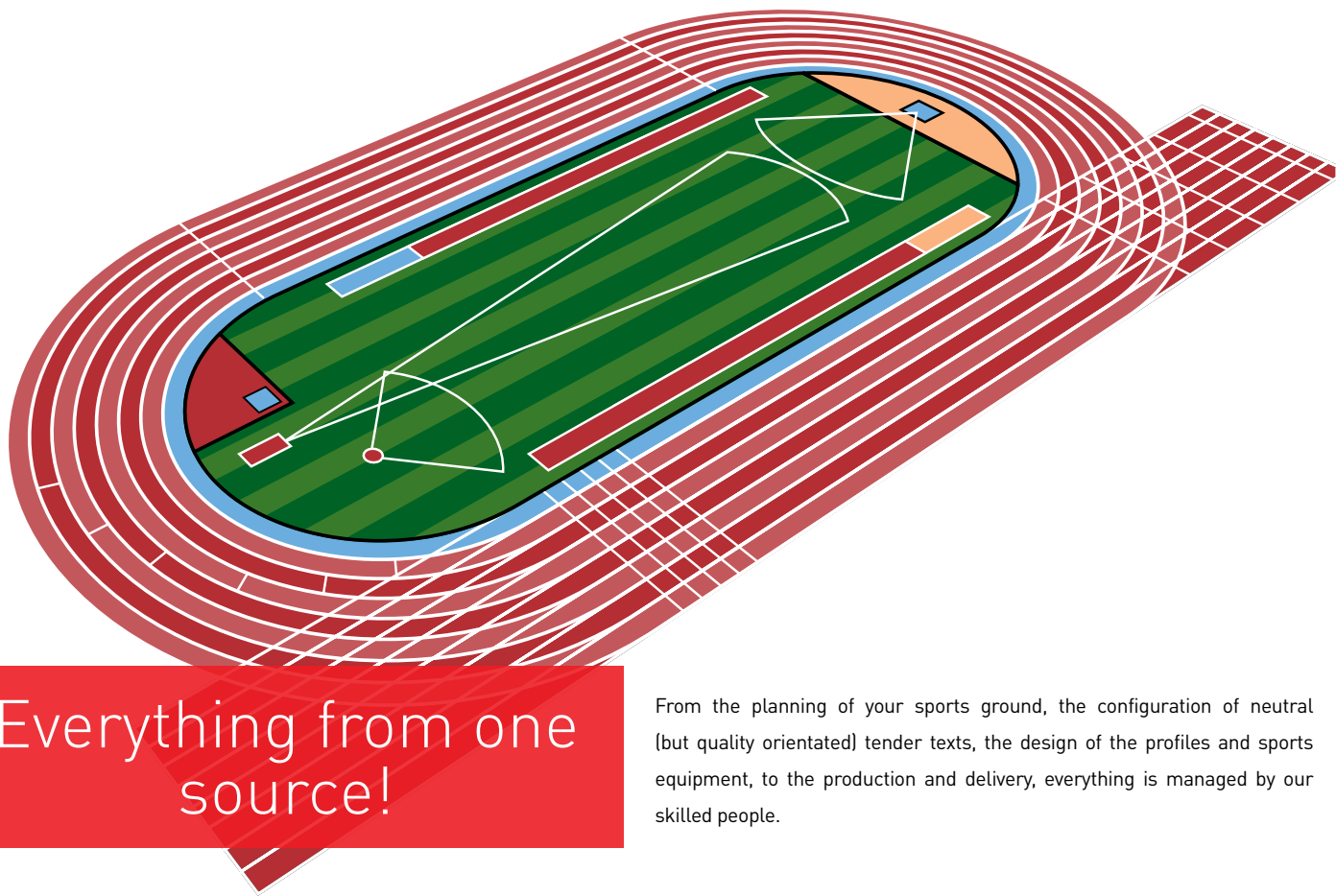
One Step Solution

At our headquarters in Münster, with a total surface of around 15.000 square meters (m²), we are producing all kinds of sports equipment. From planning to production up until the delivery, we manage everything in-house. This guarantees quality and reliability.

Everything from one source – from the planning to the logistics!

Sports equipment, such as football goals or hurdles are required to withstand high stress. Due to this, the quality standard within Schäper Sportgerätebau GmbH is extremely high and has been since the founding of Schäper more than 55 years ago. To maintain the high quality standards, everything is managed in-house. In the production of our sports equipment we deliberately do not take use of personal-leasing companies, but rely on our well trained in-house professionals. From the delivery of the profiles to the delivery of the finished sport equipment – this way, the consistent quality standard can be maintained! Our fully welded products for example, have an 8 year manufacturer's guarantee.



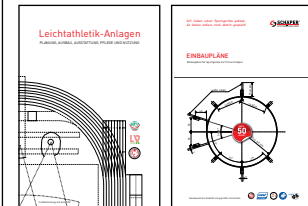
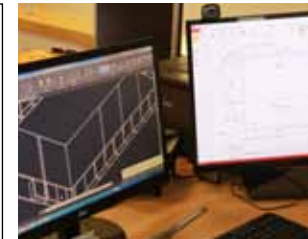
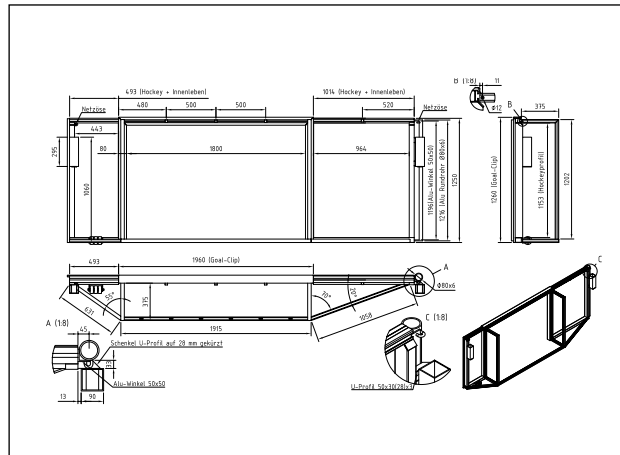


Everything from one
source!

From the planning of your sports ground, the configuration of neutral (but quality orientated) tender texts, the design of the profiles and sports equipment, to the production and delivery, everything is managed by our skilled people.

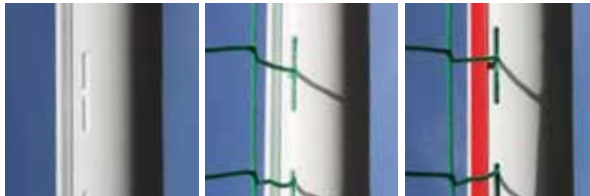
More important than the production of sports equipment is the planning and conception of the sports equipment and sports ground. We assist our customers with the planning of the initial sports ground and stand by them with our long-standing know-how and our good contacts with sport associations. Besides supplying of reliable CAD drawings and assembly plans, we

assist our customers with the completion of provider neutral (but quality orientated) tender texts. Once the in-house production is complete, we deliver the sports equipment with our own vehicle fleet. This way, we can swiftly react and guarantee the quality of our services.



Not cheap, but reasonable!

For many years now, the name "Schäper" stands for high-quality sport equipment made of aluminum and steel. Many of the product innovations of the recent years were introduced to the market from the company Schäper. The company was one of the first on the German market, who consequently pursued the integrated net suspension system and still offers it to this day.



Goals with integrated net suspension system

On our goals with integrated net suspension systems, we renounce of additional net hooks. As one of the first manufacturers in Germany, we produce our goals with an integrated net suspension system, which guarantees a high mass of functionality. The net hangs absolutely safe and can be mounted quickly and easily.

- ✓ *Risk of injury is reduced as the net hooks are directly milled into the goalpost profile!*
- ✓ *No additional or protruding net hooks – hooks can't be damaged through climbing or ball shots!*
- ✓ *Net sits safe and firm – even under great pressure!*
- ✓ *Easy hang-on and off!*
- ✓ *Net sits exact!*
- ✓ *With our theft security system, the net is protected from being removed.*
- ✓ *Gentle hanging of the net!*
- ✓ *Eight years manufacturers guarantee on fully welded products!*

Schäper products stand out mainly due to our price-service-ratio. Nevertheless, the company had to adjust to the changing market. The shortage of financial resources are forcing customers to settle for less quality and service in order to receive a reduced price. The company Schäper has decided to "limitedly" follow this trend. Our logistics and production were efficiently restructured and the cost reduction that we achieved is passed onto our customers. As well as this, in almost all product areas we have designed and presented an alternative. "Not cheap, but reasonable" was our main focus during development. Today, the customer can decide between two alternatives, however they can be sure that they are purchasing the typical Schäper quality. Also in the production and marketing areas, Schäper was forerunner and Benchmark setter.



Goals with safety net hooks

As a cheaper variant, our goals are delivered with our new integrated safety net hooks. These net hooks combine the advantages of a net hanging within the profile with the advantages of net securing. This guarantees the optimal siting of the net and protects it from falling out.

- ✓ *Risk of injury is reduced as the net hooks are directly milled into the goalpost profile!*
- ✓ *No additional or protruding net hooks – hooks can't be damaged due to climbing or ball shots!*
- ✓ *Easy assembly of net hooks in the special goal profile!*
- ✓ *Net sits safe and firm – even under great pressure!*
- ✓ *Easy hang-on and off!*
- ✓ *Net sits exact!*
- ✓ *With our theft security system, the net is protected from being removed.*
- ✓ *Gentle hanging of the net!*



We built score goals, without even touching a ball!

Football goals and accessories represent one of the essential parts of the company's success. Football goals from Schäper stand out due to quality features such as internal corner rods, internal goal support tubes or our mill cut net suspension system. The windows on our team cabins for example, are sealed with silicon all around to ensure no dirt between profile and window. These quality features allow the products from Schäper to stand out from the crowd and are trusted by our customers for many years now.





Often copied, but never reached!

Next to the football area we also produce sports equipment for handball, hockey, volleyball, tennis and basketball. Here it's also the little differences that make Schäper so successful. Our hockey goals for example are still lacquered in white/red (or black/or blue). We do not use self-adhesive foil. With our hockey goals, our company uses a special hockey profile which is especially robust against ball strikes. Volleyball, basketball, rugby and baseball complete the ball sport area from Schäper and make the company an all-round provider for sports equipment made of aluminum and steel.





Together, we can take all hurdles!

Since the beginning of our company history, field sports have been an important area in our product portfolio. In this area, it has only been positive that our main orientation is our handicraft – despite the ever growing series production. High jump stands with intelligence technology, easily adjustable automatic hurdles or specially made safety covers are only some examples for field sport products from Schäper.



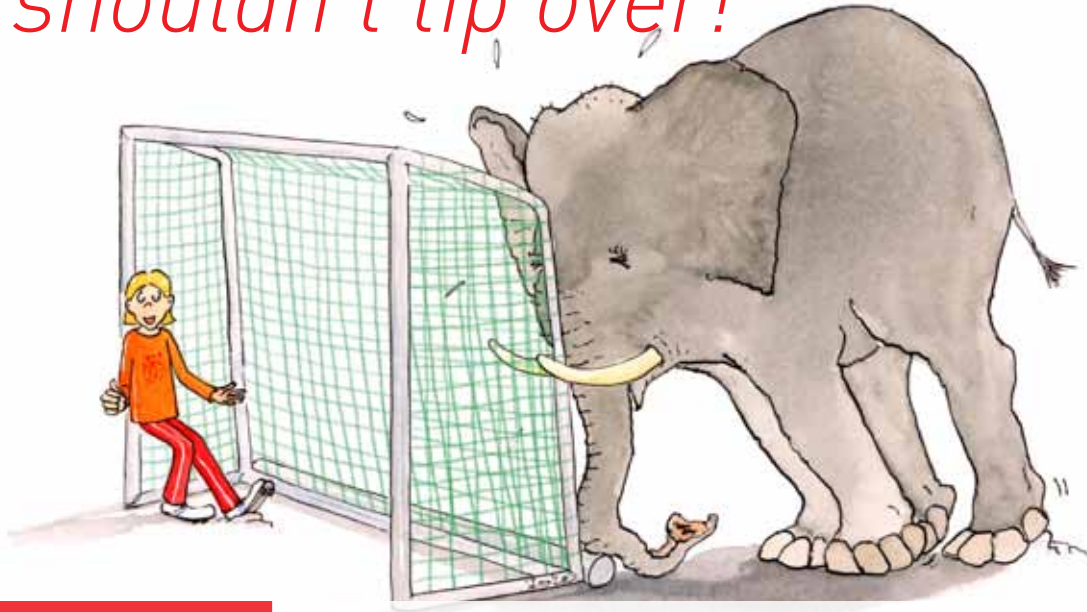


Whether mobile or stationary – we are always a strong partner!

The acquisition of a mini sports ground is a huge investment for communities and clubs. With Schäper's various solutions, you are always on the safe side with your investment decision. The applied materials are chosen carefully, so that the user will be able to enjoy the playing fields for many years to come. Our technical team will assist you from the planning to the realization. With Schäper you won't only find "off the rack" products, but also customized solutions.



Goals should be scored – they shouldn't tip over!



DIN/EN & GUV

Did you know, that the DIN/EN as well as the GUV states, that all goals must be marked? We would like to take this opportunity to provide free warning stickers to communities and clubs, so that all goals are marked appropriately.

The subject “Danger of tipping” is one that is especially important to us. Due to this, year for year, we actively inform the clubs and we cooperate closely with diverse associations. The shipping of free warning stickers and child-friendly advice signs shows, that not only the selling, but also the providing of qualified information to our customers is important to us.

Playing football properly – safety signs for the goal handling

When goals are upgraded with weights, the handling of the goals changes. Weighted goals must be moved with at least two people and are not allowed to be simply “dropped” to the ground.

We took this opportunity to design an advice sign with regards to the proper handling of weighted down goals.

We provide this sign free of charge to all associations and clubs. In return, we simply ask for a reference photo of the sign hanging on site.



For more information regarding the subject “tipping”, application videos and user guides, please visit www.kippsicherung.com

We offer our customers more, than simply selling sports equipment!



Aside the selling of sports equipment, we also offer our customers a number of additional services. We want to provide more than simply selling sports equipment.

On-site service for clubs and communities. Inspections, repairing, welding and function-checks.

- ✓ Inspection of the equipment
- ✓ Repair and welding works on-site
- ✓ Function checks
- ✓ Safety checks



Project advice

- ✓ Competent
- ✓ Professional
- ✓ Experienced
- ✓ Customer orientated



CUSTOMIZED SERVICES ■



Purchasing advice

- ✓ Via Telefon
- ✓ Via Email
- ✓ Personally
- ✓ On-site



Assembly of equipment

- ✓ Consultation
- ✓ Assembly of parts
- ✓ Complete assembly
- ✓ Guidance



Hiring of equipment

- ✓ All devices
- ✓ Transport
- ✓ Assembly and dismantling
- ✓ Guidance



Events

- ✓ Advice
- ✓ Care
- ✓ Guidance
- ✓ Assembly and dismantling

“Think global, act local!”



In Germany, Europe and Worldwide – we offer solutions and solve the problems on-site.

In Germany, as well as in Europe, we can fall back onto a tight net of field service employees and partners. This way we have our own (exclusive) representatives in almost all European countries, who are commercializing our Schäper products.

Next to the selling, our people are trained and can assist our customers on-site. Due to our comprehensive network of field service employees and partners, we are available to our customers at all times.

- 6** Field service employees for Germany
- 3** Distribution partners in Germany
- 16** Distribution partners in Europe
- 24** Distribution partners Worldwide

A decathlete in the information area!

We will glad to provide you with our catalogues as well as free information material.



Ballsport 1



Ballsport 2



Track & Field



Courts



T&F Facilities
(German)



Assembly
notes



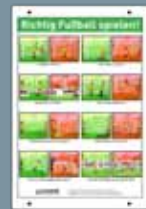
Tender text
(German)



Flyer
Tipping



Flyer
News



Safety Sign



Sticker
Tipping



Schäper-Online shop
www.sportschaeper.de/shop



Schäper Sportgerätee Bau GmbH
Companies brochure

The team behind our success!

Just as a player in a team, a company is only as good as its employees. We are proud of our players and the whole of "FC Schäper" – Thanks!





Schäper Sportgerätebau GmbH

Nottulner Landweg 107

D-48161 Münster / Germany

Telefon: +49 (0)2534 6217-10

Telefax: +49 (0)2534 6217-20

E-Mail: info@sportschaeper.de

Web: www.sportschaeper.de



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